

Why Certify with the OMWBE?

The State of Delaware is committed to supplier diversity. It's important to certify with Delaware's Office of Minority and Women Business Enterprise (OMWBE) for a variety of strategic business reasons. Prime contractors, corporations and other organizations committed to supplier diversity will contact the OMWBE or visit the web site to recruit diverse vendors and enhance their supplier base.

Certification will help:

1. Increase your firm's visibility among State agencies and other prospective clients
2. Document your firm's status as a certified M/WBE
3. Enhance your competitive advantage
4. Create an increased awareness of potential challenges M/WBEs encounter in procurement

**MARKET YOUR BUSINESS –
FOR FREE!**

Business Support Organizations

- U.S. Small Business Administration—
(302)573-6294 — www.sba.gov
- SCORE—(302)573-6552—www.scoredelaware.org
- Delaware Economic Development Office—
(302)739-4271 — www.dedo.delaware.gov
- Delaware Small Business Development Center—
(302)831-1555 — www.delawaresbdc.org
- First State Community Loan Fund—
(302)652-6774 — www.firststateloan.org
- YWCA of Delaware Center for Women's—
Entrepreneurship—(302)224-4060—www.ywcade.org

Complete Vendor Registration Application

<http://gss.omb.delaware.gov>

Stay Informed of Bid Opportunities

www.delawareonline.com
www.delawarereview.com
www.dfm.delaware.gov

Grant & Foundation

Web Sites

www.grants.gov
www.grantsdirect.com
www.foundationcenter.org

Delaware Office of Minority and Women Business Enterprise (OMWBE)

*Dedicated to increasing the opportunities for
minorities and women businesses to sell their
products or services to the State of Delaware*



What's Inside

Learn how to become listed on the
most comprehensive online M/WBE
directory in Delaware

Where to find bid opportunities

Not only is M/WBE certification beneficial
for your business, but also Delaware's
supplier diversity initiatives and the
minority and women business community
— L. Jay Burks, Executive Director

Office of Minority and Women
Business Enterprise
Haslet Armory
122 William Penn Street
Dover, DE 19901

Phone: 302-739-4206
Fax: 302-739-1965
E-mail: DEOMWBE@state.de.us
www.omwbe.delaware.gov



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Certification

Are you eligible?

- 51 percent owned by woman and/or minority group
- 51 percent managed by woman and/or minority group
- Certified as a M/WBE in home state of business.

Minority groups include, African Americans, Asian Americans, Hispanic Americans, Native Americans and Subcontinent Asian Americans

Streamlined applications for other certifying entities

Streamlined OMWBE application is possible when your firm holds current certification with other organizations such as, The Minority Supplier Development Council, SBA 8(a), The Women's Business Enterprise National Council, The City of Wilmington and The Pennsylvania Unified Certification Program.

Please inquire with OMWBE on streamlined processing for holders of other certifications.

How do I become certified?

Certification is free and applications can be found by visiting

www.omwbe.delaware.gov

or contact OMWBE for information on other resources

Currently certified?

Please make sure your information on file is accurate. Visit the OMWBE web site and verify. If it is incorrect, e-mail the office—DEOMWBE@state.de.us

Verify company profile

Visit the OMWBE web site and ensure your information is accurate. The web site includes a key word searchable database. If you would like to update your profile, please e-mail ljay.burks@state.de.us the corrections. It is essential to have this information to assist users of the database in finding your company. If you have any questions, please contact OMWBE.



OMWBE web site

- Agency procurement contact information
- “Strategies for Success Presentation” which includes information on products and services purchased by the State and how to research current State contracted vendors, pricing structures and potential upcoming contact opportunities
- Current and archived newsletter - *The Compass* and a listing of other contracting opportunity resources
- Additional business funding and business assistance organizations

Interested in Delaware public works projects less than \$50,000?

Visit the OMWBE's web site and complete the contractor registration application (in the services area on the left of the home page). The application is easy to complete. This will increase your firm's visibility for under threshold construction projects with the State.